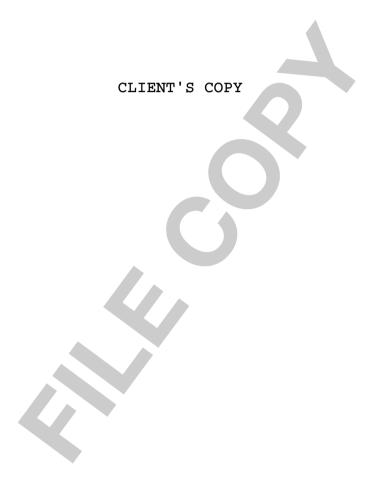
Saltmarsh, Cleaveland & Gund 900 North 12th Avenue Pensacola, FL 32501



Council on Aging of West Florida Inc PO Box 17066 Pensacola, FL 32522

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CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

Council on Aging of West Florida Inc PO Box 17066 Pensacola, FL 32522

Dear Mr. Clark:

Enclosed is the 2011 Exempt Organization return, as follows...

2011 FORM 990

Each original should be dated, signed and filed in accordance with the filing instructions. The copy should be retained for your files.

Yours truly,

Saltmarsh, Cleaveland & Gund, P.A.

TAX RETURN FILING INSTRUCTIONS

FORM 990

FOR THE YEAR ENDING

December 31, 2011

Prepared for	
	Council on Aging of West Florida Inc PO Box 17066
	Pensacola, FL 32522
Prepared by	
	Saltmarsh, Cleaveland & Gund 900 North 12th Avenue Pensacola, FL 32501
Amount due or refund	Not applicable
Make check payable to	Not applicable
Mail tax return and check (if applicable) to	Not applicable
Return must be mailed on or before	Not applicable
Special Instructions	This return has been prepared for electronic filing. If you wish to have it transmitted electronically to the IRS, please sign, date, and return Form 8879-EO to our office by August 15, 2012. We will then submit the electronic return to the IRS. Do not mail a paper copy of the return to the IRS.
	Federal regulations require that an exempt organization make its annual returns for the past three years and its exempt application, along with all supporting documentation, available for public inspection at the organization's principal place of business during normal business hours. In addition, an organization must provide a copy of this information to any person who makes a request for such documents in person or writting. The IRS may impose a penalty for willful failure to allow public inspection or to provide copies. Please contact us if you have any questions regarding disclosure regulations.

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FEDERAL INFORMATIONAL FORMS



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FILEABLE FORMS

Form **990**

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No. 1545-0047

2011

Open to Public Inspection

A For the 2011 calendar year, or tax year beginning and ending Check if C Name of organization D Employer identification number Address change Council on Aging of West Florida Inc Name change 59-1373939 Doing Business As Ilnitial Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number return PO Box 17066 Termin-(850)432-1475Amended return 5,330,574**.** City or town, state or country, and ZIP + 4 **G** Gross receipts \$ Applica-Pensacola, FL 32522 H(a) Is this a group return pendina F Name and address of principal officer: John B. Yes X No for affiliates? same as C above H(b) Are all affiliates included? Yes I Tax-exempt status: X 501(c)(3) 501(c) (4947(a)(1) or 527 If "No." attach a list. (see instructions) J Website: ▶ www.coawfla.org **H(c)** Group exemption number ▶ K Form of organization: X Corporation Trust Association Other > Year of formation: 1972 M State of legal domicile: FL Part I Summary 1 Briefly describe the organization's mission or most significant activities: See Schedule O. **Activities & Governance** Check this box if the organization discontinued its operations or disposed of more than 25% of its net assets. Number of voting members of the governing body (Part VI, line 1a) 36 <u>35</u> Number of independent voting members of the governing body (Part VI, line 1b) 93 Total number of individuals employed in calendar year 2011 (Part V, line 2a) 5 188 Total number of volunteers (estimate if necessary) Ō. 7 a Total unrelated business revenue from Part VIII, column (C), line 12 0. **b** Net unrelated business taxable income from Form 990-T, line 34 ... **Prior Year Current Year** 4,329,311. 5,096,017. Contributions and grants (Part VIII, line 1h) Revenue 735,151. 967,689. Program service revenue (Part VIII, line 2g) 194. 2,330. 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 20,866. -26,852. 5,272,478. 5,852,228. 12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) Grants and similar amounts paid (Part IX, column (A), lines 1-3) 0. Benefits paid to or for members (Part IX, column (A), line 4) 14 1,659,895. 1,629,297. Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 16a Professional fundraising fees (Part IX, column (A), line 11e) 0. **b** Total fundraising expenses (Part IX, column (D), line 25) 3,680,778. 4,350,479. 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 5,310,075. 6.010.374. Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) -158,146.-37,597. Revenue less expenses. Subtract line 18 from line 12 Ssets or Balances **Beginning of Current Year** End of Year 1,733,620. 1,715,734. 20 Total assets (Part X, line 16) 968,902 996,543. 21 Total liabilities (Part X. line 26) Met 764,718. Net assets or fund balances. Subtract line 21 from line 20 ... Part II | Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Date Sign John B. Clark, Executive Director Here Type or print name and title Date PTIN Print/Type preparer's name Preparer's signature 05/30/12 David Lister, CPA David Lister, self-employed P00627283 Paid Firm's name > Saltmarsh, Cleaveland & Gund Preparer Firm's EIN 59-2922169 Firm's address > 900 North 12th Avenue Use Only Pensacola, FL 32501 Phone no. 850-435-8300 X Yes May the IRS discuss this return with the preparer shown above? (see instructions)

			<u> </u>	
d	Other program services (Describe in Schedule O.)			
	(Expenses \$ 2,906,877 • including grants of \$) (Revenue \$	239,380.)	

4,819,996.

Total program service expenses ▶

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4	Х	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
_	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide			
	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		Х
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	Х	
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Х
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		Х
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII	12a	х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		
a	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization	1-710		
	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals			
	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18	Х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		Х
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Х
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the			
	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		x
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J	23		X
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No", go to line 25	24a		x
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		x
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified			
	person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):		.,,	
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a	Х	37
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	Х	X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		x
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete	<u> </u>		 -
-	Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		х
34	Was the organization related to any tax-exempt or taxable entity?			
	If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Х	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		х
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			\ ₃₂
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?	00	х	
	Note. All Form 990 filers are required to complete Schedule O	38	<u>4</u> 2	ı

Form 990 (2011) Council on Aging of West Florida Inc Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V									
			Yes	No						
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable									
	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0									
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming									
	(gambling) winnings to prize winners?									
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,									
	filed for the calendar year ending with or within the year covered by this return 2a 93									
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X							
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)									
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X						
b	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b								
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a									
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X						
b	If "Yes," enter the name of the foreign country: ►									
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.									
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X						
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X						
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c								
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit	_		v						
	any contributions that were not tax deductible?	6a		X						
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts	Ch								
7	were not tax deductible? Organizations that may receive deductible contributions under section 170(c).	6b								
7 a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		Х						
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b								
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required	7.5								
Ŭ	to file Form 8282?	7c		Х						
d	If "Yes," indicate the number of Forms 8282 filed during the year 7d									
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		Х						
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Х						
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g								
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h								
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting									
	organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8								
9	Sponsoring organizations maintaining donor advised funds.									
	Did the organization make any taxable distributions under section 4966?	9a								
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b								
10	Section 501(c)(7) organizations. Enter:									
	Initiation fees and capital contributions included on Part VIII, line 12									
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities									
11	Section 501(c)(12) organizations. Enter: Gross income from members or shareholders 11a									
	Gross income from other sources (Do not net amounts due or paid to other sources against									
b	amounts due or received from them.)									
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a								
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year									
13	Section 501(c)(29) qualified nonprofit health insurance issuers.									
	Is the organization licensed to issue qualified health plans in more than one state?	13a								
	Note. See the instructions for additional information the organization must report on Schedule O.									
b	Enter the amount of reserves the organization is required to maintain by the states in which the									
	organization is licensed to issue qualified health plans									
С	Enter the amount of reserves on hand									
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Х						
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b								

59-1373939

Form 990 (2011) Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. X Check if Schedule O contains a response to any question in this Part VI Section A. Governing Body and Management Yes No 36 1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. 35 b Enter the number of voting members included in line 1a, above, who are independent Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? Х Did the organization delegate control over management duties customarily performed by or under the direct supervision X of officers, directors, or trustees, or key employees to a management company or other person? X 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? X Did the organization become aware during the year of a significant diversion of the organization's assets? 5 Did the organization have members or stockholders? 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or Х more members of the governing body? b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or X persons other than the governing body? 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: X a The governing body? 8a Each committee with authority to act on behalf of the governing body? Х 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the Х organization's mailing address? If "Yes," provide the names and addresses in Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No 10a Did the organization have local chapters, branches, or affiliates? 10a b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a **b** Describe in Schedule O the process, if any, used by the organization to review this Form 990. Х 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12a X b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe Х in Schedule O how this was done 12c X 13 Did the organization have a written whistleblower policy? 13 X 14 Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by independent 15 persons, comparability data, and contemporaneous substantiation of the deliberation and decision? Х a The organization's CEO, Executive Director, or top management official 15a X Other officers or key employees of the organization 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a

Section C). Disclosure
-----------	---------------

exempt status with respect to such arrangements?

17	List the states with which a copy of this Form 990 is required to be filed NOTE
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available
	for public inspection. Indicate how you made these available. Check all that apply. X Own website X Upon request
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial
	statements available to the public during the tax year.

taxable entity during the year?

b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's

State the name, physical address, and telephone number of the person who possesses the books and records of the organization: Laura Garrett - (850)432-1475

875 Royce Street, Pensacola, FL 32503 16b

Х

Form 990 (2011) Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization. more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A)	(B)	l	AI 112C	((прс	noat	(D)	(E)	(F)
Name and Title	Average		not c	Posi heck	itior more	than		Reportable	Reportable	Estimated
	hours per week	box.	box, unless person is bo officer and a director/tru		is bot or/trus	both an trustee) compensation from		compensation from related	amount of other	
	(describe	ctor						the	organizations	compensation
	hours for	trustee or director	, e			ated		organization	(W-2/1099-MISC)	from the
	related organizations	rustee	trust		99	upeus		(W-2/1099-MISC)		organization and related
	in Schedule	Individual t	nstitutional trustee	Je .	key employee	Highest compensated employee	e			organizations
	O)	Indiv	Instit	Officer	Key 6	High	Former			
(1) DeeDee Davis	1 00	,,		3,7				0.	0.	0
Chairperson (2) Caron Sjoberg	1.00	Х		X				0.	0.	0.
(2) Caron Sjoberg First Vice Chairperson	1.00	x		x				0.	0.	0.
(3) Gordan Goodin	1.00	^		Δ				0.	0.	<u> </u>
Second Vice Chairperson	1.00	х		х				0.	0.	0.
(4) Ray E. Moody	1100							-	0.	
Treasurer	1.00	х		X				0.	0.	0.
(5) P.C. Wu										
Secretary	1.00	X	\mathbf{M}	X				0.	0.	0.
(6) Dona Usry										
Immediate Past Chair	1.00	X						0.	0.	0.
(7) Lorenzo Aguilar										_
Member	1.00	Х						0.	0.	0.
(8) Malcom Ballinger	1 00								0	0
Treasurer	1.00	Х						0.	0.	0.
(9) Ann Brown Member	1.00	x						0.	0.	0.
(10) Rodger Doyle	1.00	Λ						0.	0.	0.
Member	1.00	X						0.	0.	0.
(11) Meagan Enderson	1700								0.	
Member	1.00	х						0.	0.	0.
(12) Dr. Diane Gardner										
Member	1.00	Х						0.	0.	0.
(13) Father Jack Gray										
Member	1.00	Х						0.	0.	0.
(14) Mark Harden										
Member	1.00	Х						0.	0.	0.
(15) Dr. Donna Jacobi										
Member	1.00	Х						0.	0.	0.
(16) Dr. Thomas Lampone	1 00	,,							^	0
Member (17) M. David J. J.	1.00	Х				_		0.	0.	0.
(17) W. Bryan Lee Member	1.00	x						0.	0.	0.
member	T • 0 0	Λ						1 0.	0.	U •

Part VII Section A. Officers, Directors	, Trustees, Key E	mplo	oyee	s, a	nd F	ligh	est	Compensated Employ	ees (continued)			
(A)	(B)			(0	C)			(D)	(E)		(F)	
Name and title	Average hours per week	box	not c , unle cer an	heck ss pe	rson i	than is bot	h an	Reportable compensation from	Reportable compensation from related	an	timate nount o other	
	(describe hours for related organizations in Schedule O)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	fr organo	pensa om the anizati d relate anizatio	e ion ed
(18) Kathleen Logan								_	_			_
Member	1.00	Х						0.	0.			0
(19) Lumon May									_			_
Member	1.00	Х						0.	0.			0 .
(20) Robert Mills Member	1.00	x						0.	0.			0 .
(21) Larry Mosley												
Member	1.00	х						0.	0.			0
(22) J. M. Mick Novota												
Member	1.00	Х						0.	0.			0 .
(23) Colleen Cleary Ortiz												
Member	1.00	Х						0.	0.			0 .
(24) John Peacock												
Member	1.00	Х						0.	0.			0 .
(25) Jeff Rock												
Member	1.00	Х						0.	0.			0
(26) Monica Sherman												
Member	1.00	Х						0.	0.			0
1b Sub-total						>		0.	0.			0 .
c Total from continuation sheets to Pa	rt VII, Section A					\blacktriangleright		170,936.	0.		4,7	
d Total (add lines 1b and 1c)		<u></u>						170,936.	0.	2	4,7	<u>31</u> .
2 Total number of individuals (including becompensation from the organization		ose	liste	ed al	bove	e) wł	no re	eceived more than \$100	0,000 of reportable			(
compondation from the organization		₹	М	7							Yes	No
3 Did the organization list any former off line 1a? <i>If</i> "Yes," <i>complete Schedule J</i>										3		Х
4 For any individual listed on line 1a, is the										3		
and related organizations greater than	\$150,000? If "Yes,	" co	mple	ete S	Sche	edule	e J f	or such individual		4		Х
F 501												

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services

(A)	(D)	(0)
(A)	(B)	(C)
Name and business address	Description of services	Compensation
Valley Innovative Foods		
P.O. Box 5454, Jackson, MS 39288	Meals	851,289.
Tender Loving Care Sitters		
4400 Bayou Blvd., Pensacola, FL 32503	In-Home Services	359,817.
Home Instead Senior Care		
4300 Bayou Blvd., Pensacola, FL 32503	In-Home Services	201,037.
Interim Health Care, 1962B Village Green		
Way, Tallahassee, FL 32308	In-Home Services	171,908.
Home Companion Specialists		
3 Garden St Ste 318, Pensacola, FL 32502	In-Home Services	122,985.
2 Total number of independent contractors (including but not limited to those lis	ted above) who received more than	
\$100,000 of compensation from the organization.		

rendered to the organization? If "Yes," complete Schedule J for such person

Х

Part VII Section A. Officers, Directors, Tru	ıstees, Key Eı	mplo	oyee	s, a	nd l	ligh	est	Compensated Employ	ees (continued)	
(A)	(B)			(0	C)			(D)	(E)	(F)
Name and title	Average hours	Position (check all that apply					ıly)	Reportable compensation	Reportable compensation	Estimated amount of other
	per week	Individual frustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(27) Sandy Sims										
Member	1.00	Х						0.	0.	0 .
(28) Reverend Irvin Stallworth	1	l							•	
Member	1.00	Х						0.	0.	0
(29) Sue Straughn	1 00	,,							0	0
Member	1.00	Х		_	_	_	_	0.	0.	0
(30) Bettye Swantson Member	1.00	x						0.	0.	0
(31) Edgar M. Turner	1.00	^						0.	0.	0 .
Member	1.00	X						0.	0.	0
(32) Mary Tate-Williams	1:00	123						0.	· ·	
Member	1.00	x						0.	0.	0
(33) Denise Windham		 								
Member	1.00	x						0.	0.	0
(34) Marie K. Young										
Member	1.00	Х				Ι.,		0.	0.	0.
(35) Beverly Zimmern										
Member	1.00	Х						0.	0.	0 .
(36) John Clark										
CEO/President	40.00	X		Х				96,045.	0.	13,439
(37) Laura Garrett			7							
Executive Vice President	40.00			X				74,891.	0.	11,292
			M							
		À								
			_							
Total to Part VII, Section A, line 1c		-		· <u></u>	- <u>-</u>	-		170,936.		24,731

Pa	rt V	Ш	Statement of Revenu	ue					
						(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
Contributions, Gifts, Grants and Other Similar Amounts		b c d e f	Federated campaigns Membership dues Fundraising events Related organizations Government grants (contribution All other contributions, gifts, grants similar amounts not included above	1b 1c 1d 1d	104,303. 123,600. 3544867. 556,541. 385,173.	4329311.			
O e		h	Total. Add lines 1a-1f			4329311.			
Program Service Revenue		b	Medicaid Waiver Private Pay/Fee Co-Pay/Assessed		Business Code 900099 900099 900099	817,577. 103,332. 36,423.	817,577. 103,332. 36,423.		
<u>o</u> _[e .			00000	10 255	10 255		
-			All other program service reven		900099	10,357.	10,357.		
	3		Total. Add lines 2a-2fInvestment income (including dother similar amounts)	lividends, intere	est, and	967,689.	2,330.		
	4 Income from investment of tax-exemp								
	5		Royalties	(i) Real	(ii) Personal				
		b c	Gross rents Less: rental expenses Rental income or (loss) Net rental income or (loss)						
		a b	Gross amount from sales of assets other than inventory Less: cost or other basis	(i) Securities	(ii) Other				
	0	c d	and sales expenses Gain or (loss) Net gain or (loss) Gross income from fundraising		•				
Other Revenue	8		including \$ 123,60 contributions reported on line 1	00 • of c). See					
Othe		С	Less: direct expenses Net income or (loss) from fundr	aising events	58,096 . ▶	-36,033.			-36,033.
		b	Gross income from gaming acti Part IV, line 19 Less: direct expenses	a					
	10	а	Net income or (loss) from gamir Gross sales of inventory, less re and allowances	eturns a					
			Less: cost of goods sold						
ł		U	Net income or (loss) from sales Miscellaneous Revenue		Business Code				
}	11	a	Miscellaneous Ir		900099	8,043.	8,043.		
			Agency Activity		900099	1,138.	1,138.		
		c	<u> </u>			-	-		
		d .	All other revenue						
						9,181.			
l	10		Total revenue See instructions			5272478	979 200	0.	-36 033.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

	olete columns (B), (C), and (D).				
	Check if Schedule O contains a respon				
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the United States. See Part IV, line 21				
2	Grants and other assistance to individuals in				
	the United States. See Part IV, line 22				
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				
	United States. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees				
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	1,413,507.	977,343.	392,672.	43,492
8	Pension plan accruals and contributions (include				 =
	section 401(k) and section 403(b) employer contributions)	68,829.	46,115.	21,337.	1,377 3,972
9	Other employee benefits	146,961.	98,464.	44,525.	3,972
10	Payroll taxes				
11	Fees for services (non-employees):				
а	Management				
b	Legal	313.	106.	207.	
С	Accounting	21,146.	7,190.	13,956.	
d	Lobbying				
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	Other	11,370.	3,866.	7,504.	
12	Advertising and promotion	1,942.	1,452.	490.	
13	Office expenses	78,592.	78,592.		
14	Information technology	14,689.	14,689.		
15	Royalties				
16	Occupancy	65,539.	43,288.	22,251.	
17	Travel	60,735.	50,470.	9,745.	520
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest	17,497.		17,497.	
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	79,322.	4.5 - 5.5	79,322.	
23	Insurance	31,367.	16,502.	14,865.	
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	Subcontractor Expense	2,146,579.	2,144,835.	1,744.	
b	Program Supplies	398,906.	164,970.	233,936.	
С	Volunteer Expense	396,073.	396,064.	9.	
d	Allocation of managamen	0.	571,609.	-571,609.	
е	All other expenses	356,708.	204,441.	147,401.	4,866
25	Total functional expenses. Add lines 1 through 24e	5,310,075.	4,819,996.	435,852.	54,227
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				

(A) (B) Beginning of year End of year 197,954. 231,907. 1 Cash - non-interest-bearing 1 2 Savings and temporary cash investments 2 3 Pledges and grants receivable, net 3 561,568. 545,970. 4 Accounts receivable, net 4 5 Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II 5 of Schedule L Receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) 6 7 Notes and loans receivable, net 7 Inventories for sale or use 8 8 6,884. 3,742. Prepaid expenses and deferred charges 9 9 10a Land, buildings, and equipment: cost or other 1,368,304. basis. Complete Part VI of Schedule D ______ 10a 576,842. 859,605. 791,462. b Less: accumulated depreciation 10b 10c Investments - publicly traded securities 11 11 Investments - other securities. See Part IV, line 11 112,529. 116,913. 12 12 Investments - program-related. See Part IV, line 11 13 13 14 14 Intangible assets 10,678. 10,142. 15 Other assets. See Part IV, line 11 15 1,733,620. 1,715,734. 16 Total assets. Add lines 1 through 15 (must equal line 34) 16 629,119. 640,547. Accounts payable and accrued expenses _____ 17 17 18 18 Grants payable 39,578. 19 Deferred revenue 19 20 Tax-exempt bond liabilities 20 Escrow or custodial account liability. Complete Part IV of Schedule D 21 21 iabilities Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 321,580. 298,428. 23 Secured mortgages and notes payable to unrelated third parties 23 24 Unsecured notes and loans payable to unrelated third parties 24 Other liabilities (including federal income tax, payables to related third 25 parties, and other liabilities not included on lines 17-24). Complete Part X of 18,203. 17,990. 25 Schedule D 968,902. 996,543. 26 **Total liabilities.** Add lines 17 through 25 Organizations that follow SFAS 117, check here

X

and complete lines 27 through 29, and lines 33 and 34. Net Assets or Fund Balances 764,718. 719,191. 27 Unrestricted net assets 27 Temporarily restricted net assets 28 Permanently restricted net assets 29 Organizations that do not follow SFAS 117, check here

and complete lines 30 through 34. 30 Capital stock or trust principal, or current funds Paid-in or capital surplus, or land, building, or equipment fund 31 31 Retained earnings, endowment, accumulated income, or other funds 32 32 764,718. 719,191. 33 33 Total net assets or fund balances 1,733,620. 1,715,734. Total liabilities and net assets/fund balances 34

Form **990** (2011)

Form 990 (2011) Council o

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ıu	Neconcination of Net Assets				
	Check if Schedule O contains a response to any question in this Part XI				X
1	Total revenue (must equal Part VIII, column (A), line 12)	1	5,27		
2	Total expenses (must equal Part IX, column (A), line 25)	2	5,31		
3	Revenue less expenses. Subtract line 2 from line 1	3			97.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4			18.
5	Other changes in net assets or fund balances (explain in Schedule O)	5	_	7,9	30.
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	71	9,1	91.
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response to any question in this Part XII				\mathbf{X}
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	O.	_		
2a	2a Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Х
b	Were the organization's financial statements audited by an independent accountant?			Х	
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the				
	review, or compilation of its financial statements and selection of an independent accountant?		2c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch	edule O.			
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issue	d on a			
	separate basis, consolidated basis, or both:				
	X Separate basis Consolidated basis Both consolidated and separate basis				
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	ngle Audit			
	Act and OMB Circular A-133?		3a	Х	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requi				
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits.		3b	Х	

SCHEDULE A

Department of the Treasury Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047

Open to Public

Name of the organization

Council on Aging of West Florida Inc

Employer identification number 59-1373939

Reason for Public Charity Status (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.) 2 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name. 4 city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in 5 section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 10 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h. **b** Type II c Type III - Functionally integrated Type III - Other By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, Yes Nο the governing body of the supported organization? 11g(i) (ii) A family member of a person described in (i) above? 11g(ii) (iii) A 35% controlled entity of a person described in (i) or (ii) above? Provide the following information about the supported organization(s). h (iii) Type of (vi) Is the (iv) Is the organization (v) Did you notify the (ii) EIN (vii) Amount of (i) Name of supported organization in col. organization in col. (i) listed in your organization in col. organization support (i) organized in the (described on lines 1-9 governing document? (i) of your support? U.S.? above or IRC section (see instructions)) Yes No Yes Yes No

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2011

Total

Schedule A (Form 990 or 990-EZ) 2011 Council on Aging of West Florida Inc 59-1373939 Page 2

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support							
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total	
1	Gifts, grants, contributions, and							
	membership fees received. (Do not							
	include any "unusual grants.")	3,122,085.	4,564,939.	4,498,339.	5,096,017.	4,336,501.	21,617,881.	
2	Tax revenues levied for the organ-							
	ization's benefit and either paid to							
	or expended on its behalf							
3	The value of services or facilities							
	furnished by a governmental unit to							
	the organization without charge							
4	Total. Add lines 1 through 3	3,122,085.	4,564,939.	4,498,339.	5,096,017.	4,336,501.	21,617,881.	
5	The portion of total contributions							
	by each person (other than a							
	governmental unit or publicly							
	supported organization) included							
	on line 1 that exceeds 2% of the							
	amount shown on line 11,							
	column (f)							
	Public support. Subtract line 5 from line 4.						21,617,881.	
	ction B. Total Support							
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total	
7	Amounts from line 4	3,122,085.	4,564,939.	4,498,339.	5,096,017.	4,336,501.	21,617,881.	
8	Gross income from interest,							
	dividends, payments received on							
	securities loans, rents, royalties			_				
	and income from similar sources	12,225.	1,903.	7.	194.	2,330.	16,659.	
9	Net income from unrelated business							
	activities, whether or not the							
	business is regularly carried on							
10	Other income. Do not include gain							
	or loss from the sale of capital							
	assets (Explain in Part IV.)	60,564.	10,940.	24,830.	20,866.	9,181.	126,381.	
11	Total support. Add lines 7 through 10						21,760,921.	
	Gross receipts from related activities,		,				,928,350.	
13	First five years. If the Form 990 is for				•			
0-	organization, check this box and stor						>	
	ction C. Computation of Publ	_				- I	00 24	
	Public support percentage for 2011 (I					14	99.34 %	
	Public support percentage from 2010					15	99.34 %	
16a	6a 33 1/3% support test - 2011. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and							
	stop here. The organization qualifies as a publicly supported organization							
b	b 33 1/3% support test - 2010. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box							
	and stop here. The organization qualifies as a publicly supported organization							
1/a	7a 10% -facts-and-circumstances test - 2011. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more,							
	and if the organization meets the "fac				· ·			
	meets the "facts-and-circumstances"	-	•		-			
b	10% -facts-and-circumstances tes	-						
	more, and if the organization meets the		•		•			
	organization meets the "facts-and-circ		· ·	•				
<u>18</u>	8 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions							

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to

Se	qualify under the tests listed be ction A. Public Support	elow, please comp	oiete Part II.)				
_	• • • • • • • • • • • • • • • • • • • •	(a) 2007	(h) 0000	(0) 0000	(4) 0010	(a) 0011	(6) T-+-!
	ndar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
•	include any "unusual grants.")						
2	Gross receipts from admissions, merchandise sold or services per-						
	formed, or facilities furnished in						
	any activity that is related to the						
	organization's tax-exempt purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or bus-						
	iness under section 513				4		
4	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
5	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
	Total. Add lines 1 through 5						
78	Amounts included on lines 1, 2, and						
	3 received from disqualified persons						
k	Amounts included on lines 2 and 3 received from other than disqualified persons that						
	exceed the greater of \$5,000 or 1% of the						
	amount on line 13 for the year						
C	Add lines 7a and 7b						
	Public support (Subtract line 7c from line 6.)						
_	ction B. Total Support						
	ndar year (or fiscal year beginning in) 🕨	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
9	Amounts from line 6						
10a	Gross income from interest,						
	dividends, payments received on securities loans, rents, royalties						
	and income from similar sources						
k	Unrelated business taxable income						
	(less section 511 taxes) from businesses						
	acquired after June 30, 1975						
C	Add lines 10a and 10b						
11	Net income from unrelated business						
	activities not included in line 10b, whether or not the business is						
	regularly carried on						
12	Other income. Do not include gain						
	or loss from the sale of capital assets (Explain in Part IV.)						
13	Total support (Add lines 9, 10c, 11, and 12.)						
14	First five years. If the Form 990 is for	the organization's	s first, second, thir	rd, fourth, or fifth to	ax year as a section	on 501(c)(3) organiz	zation,
	check this box and stop here						>
Se	ction C. Computation of Publ	ic Support Pe	rcentage				
15	Public support percentage for 2011 (I	ine 8, column (f) d	ivided by line 13, o	column (f))		15	%
16	Public support percentage from 2010	Schedule A, Part	III, line 15			16	%
Se	ction D. Computation of Inves	stment Incom	e Percentage				
17	Investment income percentage for 20	11 (line 10c, colur	nn (f) divided by lir	ne 13, column (f))		17	%
18	Investment income percentage from 2	2010 Schedule A,	Part III, line 17			18	%
	33 1/3% support tests - 2011. If the					33 1/3%, and line	17 is not
	more than 33 1/3%, check this box as						
k	33 1/3% support tests - 2010. If the						
	line 18 is not more than 33 1/3%, che						
20	Private foundation. If the organizatio						

Schedule B (Form 990, 990-EZ, or 990-PF)

or 990-PF)
Department of the Treasury
Internal Revenue Service

Name of the organization

Schedule of Contributors

► Attach to Form 990, Form 990-EZ, or Form 990-PF.

OMB No. 1545-0047

2011

Employer identification number

Council on Aging of West Florida Inc 59-1373939 Organization type (check one): Filers of Section: X 501(c)(3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. **Special Rules** For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year. contributions for use exclusively for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2011)

Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on Part I, line 2 of its Form 990-PF, to

certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Employer identification number

Council on Aging of West Florida Inc

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	l space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	Morgan Keegan & Company 120 E Main St Pensacola, FL 32502	\$6,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2	Carlton Smith Irrevocable Trust 125 W. Romana Street, Suite 224 Pensacola, FL 32502	\$ 37,348.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3	Levin Papantonio Family Foundation 316 S. Baylen Street Pensacola, FL 32502	\$ 33,500.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a)	(b)	(c)	(d)
No4	Name, address, and ZIP + 4 Levin, Papantonio, Thomas, Mitchell, Echsner, & Proctor PA 316 S. Baylen Street Pensacola, FL 32502	\$ 12,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5	Corporation for National and Community Service 1201 New York Avenue, NW Washington, DC 20525	\$\$09,524.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
6	Appleyard Agency 4400 Bayou Blvd Ste 34 Pensacola, FL 32503	\$6,000.	Person X Payroll

Employer identification number

Council on Aging of West Florida Inc

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	al space is needed.	137333
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7	Florida State University of Medicine 8880 University Pkwy Pensacola, FL 32514	\$6,800.	Person Payroll Noncash X (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
8	Panhandle Charitable Open Golf Tournament 6847A North 9th Avenue Pensacola, FL 32504	\$ 11,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
9	Pensacola News Journal 101 E. Romana Street Pensacola, FL 32502	\$ 81,540.	Person Payroll Noncash X (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
10	Beach Club Investments 10 Portofino Dr. Pensacola Beach, FL 32561	\$6,000.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
11	Bob Tyler Toyota 7201 N. Pensacola Blvd. Pensacola, FL 32505	\$6,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
12	Sacred Heart Health System 5151 N. Ninth Avenue	\$ 18,000.	Person Payroll Noncash X (Complete Part II if there
123452 01-2	Pensacola, FL 32504	Schedule B (Form	is a noncash contribution.) 990. 990-EZ. or 990-PF) (2011)

Employer identification number

Council on Aging of West Florida Inc

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	al space is needed.	13,333
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
13	Office of the Command Chaplain 190 Radford Blvd Pensacola, FL 32508	\$5,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
14	TLC Caregivers		Person Payroll
	4400 Bayou Blvd. Pensacola, FL 32503	\$ 30,700.	Noncash X (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
15	U.S. Department of Agriculture 1400 Independence Ave., S.W. Washington, DC 20250	\$ <u>10,885.</u>	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
16	U.S. Department of Health and Human Services 200 Independence Avenue, S.W. Washington, DC 20201	\$ 1,460,012.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
17	U.S. Department of Housing and Urban Development 451 7th Street S.W. Washington, DC 20410	\$133,110 .	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
18	Portofino Holdings, LLC 10 Portofino Dr. 2nd FL	\$6,000.	Person X Payroll Noncash
123452 01-2	Pensacola Beach, FL 32561	Schedule B (Form	(Complete Part II if there is a noncash contribution.) 990, 990-EZ, or 990-PF) (2011)

Employer identification number

Council on Aging of West Florida Inc

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	l space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
19	West Florida Hospital 8383 N. Davis Hwy. Pensacola, FL 32514	\$5,736.	Person Payroll Noncash X (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4 Quinton D. Studer Charitable	(c) Total contributions	(d) Type of contribution
20	Contributions 41 N. Jefferson St., Ste. 107 Pensacola, FL 32502	\$ 6,000.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
21	Vidgodsky Family Charitable Foundation P.O. Box 12836 Pensacola, FL 32591	\$6,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
22	Ballinger Publishing 41 N Jefferson St Pensacola, FL 32502	\$12,000 .	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
23	Cat Country/News Radio 7251 Plantation Rd Pensacola, FL 32504	\$\$	Person Payroll Noncash X (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
24	Escambia County School District	44.50.	Person Payroll
123452 01-2	215 W Garden St Pensacola, FL 32502	\$ 11,604.	Noncash X (Complete Part II if there is a noncash contribution.)

Employer identification number

Council on Aging of West Florida Inc

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	l space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
25	Ideaworks 1110 N Palafox St Pensacola, FL 32501	\$9,859.	Person Payroll Noncash X (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
26	Jeweler's Trade Shop 26 Palafox Pl Pensacola, FL 32502	\$ 7,200.	Person Payroll Noncash X (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
27	Larry Chamberlin 2130 Athens Ave Pensacola, FL 32507	\$5,000.	Person Payroll Noncash X (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
28	New World Landing 600 S Palafox St Pensacola, FL 32502	\$14,625.	Person Payroll Noncash X (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2011) Name of organization **Employer identification number**

Council on Aging of West Florida Inc

Part II	Noncash Property (see instructions). Use duplicate copies of Part II if a	dditional space is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
7	Physical examinations		
		\$6,800.	06/30/11
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
9	Newspapers		
		\$81,540.	06/30/11
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
12	Physical exams		
		\$18,000.	06/30/11
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
14	Training event and public service announcements	\$30,700.	06/30/11
(a) No. from	(b) Description of noncash property given	(c) FMV (or estimate)	(d) Date received
Part I	Meals	(see instructions)	
19			
		\$5,736.	06/30/11
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
22	Media for fundraising event		
123453 01-23		\$12,000.	06/30/11 90 990-F7 or 990-PF) (2011)

Schedule B (Form 990, 990-EZ, or 990-PF) (2011) Name of organization **Employer identification number**

Council on Aging of West Florida Inc

Part II	Noncash Property (see instructions). Use duplicate copies of Part II if	additional space is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
	Media for fundraising event		
23			
		\$\$	06/30/11
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
	Meals		
24			
		\$ 11,604.	06/30/11
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
25	Media for fundraising event		
		\$9,859.	06/30/11
(a)		(c)	
No. from Part I	(b) Description of noncash property given	FMV (or estimate) (see instructions)	(d) Date received
	Media for fundraising event		
<u>26</u>			
		\$	06/30/11
(a)		(c)	
No. from	(b) Description of noncash property given	FMV (or estimate)	(d) Date received
Part I	Description of noneden property given	(see instructions)	Bute received
27	Electirc scooter and battery pack		
		\$5,000.	01/31/11
(a)		1-3	
No.	(b)	(c) FMV (or estimate)	(d)
from Part I	Description of noncash property given	(see instructions)	Date received
	Media for fundraising event		
28			
		\$ 14,625.	06/30/11
123453 01-2	2.10		90, 990-EZ, or 990-PF) (2011)

Schedule B (Form 990, 990-EZ, or 990-PF) (2011) Name of organization Employer identification number

Counci	1 on Aging of West Flo Exclusively religious, charitable, etc., individual complete columns (a) through (e) and the total of exclusively religious, charitable, etc.	rida Inc	(a)(7) (8) or (10) organiza	59-1373939	
Part III	exclusively religious, chartable, etc., individual year. Complete columns (a) through (e) and the second sec	the following line entry. For organiza	tions completing Part III, ent	er	
	Use duplicate copies of Part III if addition	c., contributions of ង i,uuu or less i al space is needed.	or the year. (Enter this information of	nce.) • •	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) De	scription of how gift is held	
		_			
		_			
		(e) Transfer of g	ift		
	Transferee's name, address, a	nd ZIP + 4	Relationship of t	ransferor to transferee	
(a) No.					
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) De	scription of how gift is held	
1 4.1					
.					
	(e) Transfer of gift				
	Transferee's name, address, a	nd ZIP + 4	Relationship of transferor to transferee		
(-) NI-					
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) De	scription of how gift is held	
	(e) Transfer of gift				
	Transferee's name, address, a	nd ZIP + 4	Relationship of t	ransferor to transferee	
(a) No					
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) De	scription of how gift is held	
	(e) Transfer of gift				
	Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee		
			<u>.</u>		
[]					

SCHEDULE C

(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

➤ See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Complete if the organization is described below. Attach to Form 990 or Form 990-EZ.

• Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.

- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes" to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.

If the organization answered "Yes" to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes" to Form 990, Part IV, line 5 (Proxy Tax), or Form 990-EZ, Part V, line 35c (Proxy Tax), then

•	3ection 30 f(c)(4), (3), or (6) organiza	ilions. Compiete Fart III.			
Nan	ne of organization			·	oyer identification number
		on Aging of West			59-1373939
Pa	art I-A Complete if the org	ganization is exempt unde	r section 501(c)	or is a section 527 o	rganization.
2 3	Provide a description of the organic Political expenditures Volunteer hours			> \$	
		ganization is exempt unde			
1	Enter the amount of any excise tax	incurred by the organization unde	r section 4955	> \$	
2	Enter the amount of any excise tax	incurred by organization manager	s under section 4955	\$	
	If the organization incurred a section				
	a Was a correction made?				Yes No
	b If "Yes," describe in Part IV.	nomination is avament unde	v cootion 501(a)	aveant coation FO4/	-1/2)
		ganization is exempt unde			
	Enter the amount directly expende			***************************************	
2	Enter the amount of the filing organ				
•	exempt function activities	Add lines 1 and 0 Fatar bars as	d an Farm 1100 DOI	▶\$	
3	Total exempt function expenditures				
1	line 17b Did the filing organization file Form	1120 DOL for this year?			Yes No
	Enter the names, addresses and e				
3	made payments. For each organiza		-		
	contributions received that were pr				•
	political action committee (PAC). If				
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2011

Schedule C (Form 990 or 990-EZ) 2011	Council or	n Aging of We	est Florida :	Inc 59-1	L373939 Page 2
Part II-A Complete if the org		empt under section	on 501(c)(3) and file	ed Form 5768	
(election under sec					
A Check 🕨 📖 if the filing organiza	ation belongs to an	affiliated group (and list i	n Part IV each affiliated	group member's nar	ne, address, EIN,
	re of excess lobbyir	ng expenditures).			
B Check 🕨 📖 if the filing organiza	ation checked box A	and "limited control" pr	ovisions apply.		
	its on Lobbying Ex ditures" means an	penditures lounts paid or incurred	.)	(a) Filing organization's totals	(b) Affiliated group totals
1a Total lobbying expenditures to infl	uence public opinio	n (grass roots lobbying)			
b Total lobbying expenditures to infl	uence a legislative l	oody (direct lobbying)			
c Total lobbying expenditures (add					
d Other exempt purpose expenditur			Г		
e Total exempt purpose expenditure					
f Lobbying nontaxable amount. Ent					
If the amount on line 1e, column (a)		obbying nontaxable an			
Not over \$500,000		of the amount on line 1e			
Over \$500,000 but not over \$1,00	0,000 \$100	,000 plus 15% of the ex	cess over \$500,000.		
Over \$1,000,000 but not over \$1,5	500,000 \$175	,000 plus 10% of the ex	cess over \$1,000,000.		
Over \$1,500,000 but not over \$17	,000,000 \$225	,000 plus 5% of the exc	ess over \$1,500,000.		
Over \$17,000,000					
g Grassroots nontaxable amount (er	nter 25% of line 1f)				
h Subtract line 1g from line 1a. If ze	ro or less, enter -0-				
i Subtract line 1f from line 1c. If zer	o or less, enter -0-				
j If there is an amount other than ze	ero on either line 1h	or line 1i, did the organiz	zation file Form 4720		
reporting section 4911 tax for this year?					Yes No
4-Year Averaging Period Under Section 501(h) (Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)					
Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount					
(150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount					
(150% of line 2d, column (e))					

Schedule C (Form 990 or 990-EZ) 2011

f Grassroots lobbying expenditures

Schedule C (Form 990 or 990-EZ) 2011 Council on Aging of West Florida Inc 59-137393

| Part II-B | Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 59-1373939 Page 3

(election under section 501(h)).

For ϵ	each "Yes" response to lines 1a through 1i below, provide in Part IV a detailed description	(;	a)	(b) <u> </u>
of th	e lobbying activity.	Yes	No	Amo	ount
1	During the year, did the filing organization attempt to influence foreign, national, state or				
	local legislation, including any attempt to influence public opinion on a legislative matter				
	or referendum, through the use of:				
а	Volunteers?		X		
	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?		X		
	Media advertisements?		X		
	Mailings to members, legislators, or the public?		X		
	Publications, or published or broadcast statements?		X		
	Grants to other organizations for lobbying purposes?		X		
g			X		
n i	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? Other activities?	Х	A		
j	Total. Add lines 1c through 1i				0.
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?				
b	If "Yes," enter the amount of any tax incurred under section 4912				
С	If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				
Pai	t III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).	on 501(c))(5), or se	ection	
				Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?		1		
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?				
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?				
Pai	t III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(4)				
	501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."	"No" OF	(b) Part	III-A, IIn	e 3, is
1	Dues, assessments and similar amounts from members		1		
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic				
	expenses for which the section 527(f) tax was paid).				
а	Current year		2a		
	Carryover from last year				
С	-				
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues				
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exc	ess			
	does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and p	oolitical			
	expenditure next year?		4		
	Taxable amount of lobbying and political expenditures (see instructions)		5		
	t IV Supplemental Information				
	plete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part I-C,	art II-A; and	Part II-B, lii	ne 1. Also, d	complete
	part for any additional information. rt II-B, Line 1(i), Other Lobbying Activities:				
		1 . 1			
The	e organization contributed to hire a lobbyist throu	gh the	e Flor	ıda	
Coı	uncil on Aging.				

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990. ➤ See separate instructions.

2011
Open to Public Inspection

Name of the organization

Council on Aging of West Florida Inc

Employer identification number 59-1373939

Par	t I Organizations Maintaining Donor Advised	Funds or Other Similar Fund	s or Accounts. Complete if the	
	organization answered "Yes" to Form 990, Part IV, line 6.	•		
		(a) Donor advised funds	(b) Funds and other accounts	
1	Total number at end of year			
2	Aggregate contributions to (during year)			
3	Aggregate grants from (during year)			
4	Aggregate value at end of year			
5	Did the organization inform all donors and donor advisors in writ	ting that the assets held in donor advi	sed funds	
	are the organization's property, subject to the organization's ex	clusive legal control?	Yes No	
6	Did the organization inform all grantees, donors, and donor advi			
	for charitable purposes and not for the benefit of the donor or d			
Par	t II Conservation Easements. Complete if the organ	nization answered "Yes" to Form 990,	Part IV, line 7.	
1	Purpose(s) of conservation easements held by the organization	(check all that apply).		
	Preservation of land for public use (e.g., recreation or edu	cation) Preservation of an hi	storically important land area	
	Protection of natural habitat	Preservation of a cer	tified historic structure	
	Preservation of open space			
2	Complete lines 2a through 2d if the organization held a qualified	d conservation contribution in the form	n of a conservation easement on the last	
	day of the tax year.			
			Held at the End of the Tax Year	
а	Total number of conservation easements		2a	
b	Total acreage restricted by conservation easements		2b	
С	Number of conservation easements on a certified historic struct	2c		
d	Number of conservation easements included in (c) acquired after	er 8/17/06, and not on a historic struc	ture	
	listed in the National Register		2d	
3	Number of conservation easements modified, transferred, release			
	year ▶			
4	Number of states where property subject to conservation easer	ment is located >		
5	Does the organization have a written policy regarding the period	dic monitoring, inspection, handling of		
	violations, and enforcement of the conservation easements it has			
6	Staff and volunteer hours devoted to monitoring, inspecting, an	d enforcing conservation easements	during the year	
7	Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$			
8	Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i)			
	and section 170(h)(4)(B)(ii)?		Yes No	
9	In Part XIV, describe how the organization reports conservation	easements in its revenue and expens	se statement, and balance sheet, and	
	include, if applicable, the text of the footnote to the organization	n's financial statements that describes	s the organization's accounting for	
_	conservation easements.			
Par	t III Organizations Maintaining Collections of A		Other Similar Assets.	
	Complete if the organization answered "Yes" to Form 99			
1a	If the organization elected, as permitted under SFAS 116 (ASC			
	historical treasures, or other similar assets held for public exhibit	,	ance of public service, provide, in Part XIV,	
	the text of the footnote to its financial statements that describes			
b	If the organization elected, as permitted under SFAS 116 (ASC			
	treasures, or other similar assets held for public exhibition, educ	cation, or research in furtherance of p	ublic service, provide the following amounts	
	relating to these items:			
	(i) Revenues included in Form 990, Part VIII, line 1			
	(ii) Assets included in Form 990, Part X			
2	If the organization received or held works of art, historical treasure		al gain, provide	
	the following amounts required to be reported under SFAS 116			
а	Revenues included in Form 990, Part VIII, line 1			
b	Assets included in Form 990, Part X			

120,930.

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)

Schedule D (Form 990) 2011

33.904

791,462

87,026.

Part VII Investments - Other Securities. S	ee Form 990, Part X, line 12		
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of Cost or end-of-yea	
(1) Financial derivatives			
(2) Closely-held equity interests			
(3) Other			
(A) Mutual funds	116,913.	End-of-Year Mar	ket Value
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
(1)			
Total. (Col (b) must equal Form 990, Part X, col (B) line 12.)	116,913.		
Part VIII Investments - Program Related.	See Form 990, Part X, line 10	3.	
(a) Description of investment type	(b) Book value	(c) Method of Cost or end-of-year	
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
(10)		7	
Total. (Col (b) must equal Form 990, Part X, col (B) line 13.)			
Part IX Other Assets. See Form 990, Part X, lin	e 15.		
(a) Description		(b) Book value
(1)	~//		
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
(10)			
Total. (Column (b) must equal Form 990, Part X, col (B) lir	ne 15.)		▶
Part X Other Liabilities. See Form 990, Part X	(, line 25.		
1. (a) Description of liability	(b) Book value	
(1) Federal income taxes			
(2) Deposits		17,990.	
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
(10)			
(11)			
	ne 25.)	17,990.	
Total. (Column (b) must equal Form 990, Part X, col (B) lir Fin 48 (ASC 740) Footnote. in Part XIV, provide the text of the footnote 2. FIN 48 (ASC 740).	to the organization's financial statement		uncertain tax positions under

Sche	dule D (Form 990) 2011 Council on Aging of West Florid			<u> 59 – </u>	1373939 _{Page} 4
Pai	t XI Reconciliation of Change in Net Assets from Form 990 to Audite	ed Finan	cial State	men	
1	Total revenue (Form 990, Part VIII, column (A), line 12)		1		5,272,478.
2	Total expenses (Form 990, Part IX, column (A), line 25)		2		5,310,075.
3	Excess or (deficit) for the year. Subtract line 2 from line 1		3		-37,597.
4	Net unrealized gains (losses) on investments		4		-7,930.
5	Donated services and use of facilities		5		
6	Investment expenses		6		
7	Prior period adjustments		7		
8	Other (Describe in Part XIV.)		8		
9	Total adjustments (net). Add lines 4 through 8		9		-7,930.
10	Excess or (deficit) for the year per audited financial statements. Combine lines 3 and 9		10		-45,527.
Par	t XII Reconciliation of Revenue per Audited Financial Statements Wi	th Rever	ue per R	eturr	
1	Total revenue, gains, and other support per audited financial statements			1	5,344,364.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
а	Net unrealized gains on investments 2a				
b	Donated services and use of facilities 2b	1	3,790.		
С	Recoveries of prior year grants 2c				
d	Other (Describe in Part XIV.)				
е	Add lines 2a through 2d			2e	13,790.
3	Subtract line 2e from line 1			3	5,330,574.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b				
b	Other (Describe in Part XIV.)	-5	8,096.		
С	Add lines 4a and 4b			4c	-58,096.
	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)			5	5,272,478.
Pai	t XIII Reconciliation of Expenses per Audited Financial Statements W	ith Expe	nses per	Retu	
1	Total expenses and losses per audited financial statements			1	5,389,891.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
а	Donated services and use of facilities	1	3,790.		
b	Prior year adjustments 2b				
С	Other losses 2c				
d	Other (Describe in Part XIV.)	6	6,026.		
е	Add lines 2a through 2d			2e	79,816.
3	Subtract line 2e from line 1			3	5,310,075.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:				
	Investment expenses not included on Form 990, Part VIII, line 7b				
b	Other (Describe in Part XIV.)				•
	Add lines 4a and 4b			4c	0.
	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)			5	5,310,075.
	t XIV Supplemental Information				
	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1				
	e 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also complete this				
Pai	ct X, Line 2: The Council is exempt from federa	ii inc	ome ta	xes	under
Tnt	cornal Revenue Corvige Code Coation FO1/a//2/	7 0 0	200 011 1	_	thoro is no
1110	cernal Revenue Service Code Section 501(c)(3).	AS a	resur	ι,	chere is no
pro	ovision for taxes in the accompanying financial	stat	ements		With few
exc	ceptions, the Council is no longer subject to ϵ	examin	ation	by	tax
<u>aut</u>	chorities for years before 2008.				
Paı	rt XII, Line 4b - Other Adjustments:				
E	draiging expenses				59 006

Schedule D (Form 990) 2011 Council on Aging of West Florida Inc	59-1373939 Page 5
Part XIV Supplemental Information (continued)	
Part XIII, Line 2d - Other Adjustments:	
Unrealized loss on investments	7,930.
Fundraising expenses	58,096.
Total to Schedule D, Part XIII, Line 2d	66,026.

SCHEDULE G

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. ► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

Inspection

Employer identification number Name of the organization Council on Aging of West Florida Inc 59-1373939 Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Form 990-EZ filers are not Part I required to complete this part. Indicate whether the organization raised funds through any of the following activities. Check all that apply. Mail solicitations Solicitation of non-government grants Internet and email solicitations b Phone solicitations ☐ Special fundraising events c In-person solicitations 2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or Yes key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? No b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (iii) Did fundraiser (v) Amount paid (vi) Amount paid (iv) Gross receipts (i) Name and address of individual to (or retained by) (ii) Activity have custody or control of contributions? to (or retained by) or entity (fundraiser) from activity fundraiser organization listed in col. (i) Yes No List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

Schedule G (Form 990 or 990-EZ) 2011 Council on Aging of West Florida Inc 59-1373939 Page 2 Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a) Event #1 (b) Event #2 (c) Other events (d) Total events Rat Pack None (add col. (a) through Reunion col. (c)) (total number) (event type) (event type) Revenue 143,341. 143,341. 1 Gross receipts 123,600. 2 Less: Charitable contributions 123,600. 19,741 19,741. **3** Gross income (line 1 minus line 2) 4 Cash prizes Noncash prizes **Direct Expenses** 14,428. 14,428. Rent/facility costs 24,303. 24,303. Food and beverages 11,401 11,401. 8 Entertainment 7,964. 7,964. Other direct expenses 58,096, 10 Direct expense summary. Add lines 4 through 9 in column (d) -38,355. 11 Net income summary. Combine line 3, column (d), and line 10 Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. (b) Pull tabs/instant (d) Total gaming (add Revenue (a) Bingo (c) Other gaming bingo/progressive bingo col. (a) through col. (c)) Gross revenue 2 Cash prizes Expenses Noncash prizes Direct Rent/facility costs 5 Other direct expenses Yes Yes No 6 Volunteer labor No 7 Direct expense summary. Add lines 2 through 5 in column (d) Net gaming income summary. Combine line 1, column d, and line 7 9 Enter the state(s) in which the organization operates gaming activities:

h If "No " ovoloin:	licensed to operate gaming activities in each of these states?	Yes	No No
	ganization's gaming licenses revoked, suspended or terminated during the tax year?	Yes	No

Sch	$_{ m ledule~G~(Form~990~or~990\cdot EZ)~2011}$ Council on Aging of West Florida Inc $59-1$	<u> 373</u>	<u> 939</u>	Page 3
11	Does the organization operate gaming activities with nonmembers?		Yes	☐ No
	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed			
	to administer charitable gaming?		Yes	☐ No
13	Indicate the percentage of gaming activity operated in:	1		
	The organization's facility	13a		%
	An outside facility	13b		%
	Enter the name and address of the person who prepares the organization's gaming/special events books and records:			
	Name			
	Address ►			
15a	a Does the organization have a contract with a third party from whom the organization receives gaming revenue?		Yes	☐ No
k	o If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the amount			
	of gaming revenue retained by the third party >\$			
	If "Yes," enter name and address of the third party:			
	Name ▶			
	Address ▶			
16	Gaming manager information:			
	carring manager information.			
	Name ▶			
	Gaming manager compensation ▶ \$			
	Description of services provided			
	Director/officer Employee Independent contractor			
17	Mandatory distributions:			
á	a Is the organization required under state law to make charitable distributions from the gaming proceeds to			
	retain the state gaming license?	. Ш	Yes	└─ No
k	Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the			
	organization's own exempt activities during the tax year ▶ \$			
Pa	Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (iii)	and (v), and	Part III,
	lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information	(see	instruc	tions).
_				

SCHEDULE L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Transactions With Interested Persons

► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

OMB No. 1545-0047

Open To Public Inspection

Name of the organization								Employe	identif	ication r	umber
C	ouncil c	n Agir	ng of	West F	lorida Inc			59-13	7393	9	
Part I Excess Bene	fit Transact	ions (section	on 501(c)(3) and sectio	n 501(c)(4) organizatio	ns only).					
Complete if the c	organization ans	wered "Yes	on Form	990, Part IV,	line 25a or 25b, or Foi	m 990-E	Z, Part	V, line 40	Db.		
1 (a) Name of	diagraphical par	200			(h) Description	of transa	otion			(c) Cor	rected?
(a) Name of	disqualified per	SON		(b) Description of transaction						Yes	No
										<u> </u>	
										—	
										—	
						_					
2 Enter the amount of tax in	-	-	-	•							
3 Enter the amount of tax,	if any, on line 2,	above, reim	ibursed by	the organiza	ation			▶ \$			
Part II Loans to and	l/or From In	terested	Persons								
					line 26, or Form 990-E	7 Dort \	/ line C	0.0			
		to or from		nal principal	(d) Balance due) In	(f) Ap	proved	(a) W	ritten
person and purpose		nization?		nount	(u) balance due		ault?		ard or nittee?		ment?
(a) Name of interested person and purpose	То	From	1			Yes	No	Yes	No.	Yes	No
	10	110				1.00	- 110	1	1.0	1.00	110
										1	
				_							
				7							
Total				> \$							
Part III Grants or As											
Complete if the o		wered "Yes"									
(a) Name of interest	ed person		(b) Relati		een interested person ganization	and			nount an assistar	nd type o nce	f
		-									
							1	·			·

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2011

Schedule L (Form 990 or 990-EZ) 2011 Council on Aging of West Florida Inc 59-1373939 Page 2 Part IV Business Transactions Involving Interested Persons. Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c. (e) Sharing of (b) Relationship between interested (a) Name of interested person (c) Amount of (d) Description of organization's person and the organization transaction transaction revenues? Yes No 12,624. The Organiz Malcolm Ballinger Member of the Board $\overline{\mathbf{x}}$ Part V Supplemental Information Complete this part to provide additional information for responses to questions on Schedule L (see instructions). Sch L, Part IV, Business Transactions Involving Interested Persons: (a) Name of Person: Malcolm Ballinger (b) Relationship Between Interested Person and Organization: Member of the Board of Directors (d) Description of Transaction: The Organization uses the Board member's company to produce our Coming of Age magazine.

SCHEDULE M (Form 990)

Department of the Treasury Internal Revenue Service

Noncash Contributions

Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. Attach to Form 990.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Council on Aging of West Florida Inc

Employer identification number

59-1373939

Types of Property (a) (b) (c) (d) Check if Number of Noncash contribution Method of determining contributions or amounts reported on applicable noncash contribution amounts tems contributed Form 990, Part VIII, line 1g Art - Works of art Art - Historical treasures 2 Art - Fractional interests Books and publications 4 Clothing and household goods Cars and other vehicles 6 Boats and planes _____ 7 Intellectual property 8 Securities - Publicly traded 9 Securities - Closely held stock 10 11 Securities - Partnership, LLC, or trust interests Securities - Miscellaneous 12 Qualified conservation contribution -13 Historic structures Qualified conservation contribution - Other 14 Real estate - Residential 15 Real estate - Commercial 16 17 Real estate - Other 18 Collectibles Food inventory 19 Drugs and medical supplies _____ 20 21 Taxidermy 22 Historical artifacts 23 Scientific specimens 24 Archeological artifacts X 126,489 239,208. Quoted prices General 25 Advertising, 86,606. X 908 Quoted prices Other > 26 34,559. X 9,605 Meals Purchase price from 27 Other -X 24,800. Physicals 112 Quoted price 28 29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for Х the entire holding period? 30a **b** If "Yes," describe the arrangement in Part II. Х Does the organization have a gift acceptance policy that requires the review of any non-standard contributions? 31 31 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash Х contributions? 32a b If "Yes," describe in Part II. 33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.

SCHEDULE 0 (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Department of the Treasury Internal Revenue Service

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization Employer identification number Council on Aging of West Florida Inc 59-1373939 Form 990, Part III, Line 3, Changes in Program Services: The Organization discontinued its Retired Senior Volunteer Program effective 7/1/2011. Form 990, Part III, Line 4d, Other Program Services: Other Expenses \$ 23,140. including grants of \$ 0. Revenue \$ 0. Senior Companions Expenses \$ 355,105. including grants of \$ 0. Revenue \$ 25,457. Senior Companions - Companionship Expenses \$ 4,727. including grants of \$ 0. Revenue \$ 0. Senior Companions - Relief Expenses \$ 35,532. including grants of \$ 0. Revenue \$ 0. Private Pay Home Delivered Meals Revenue \$ 12,059. Expenses \$ 19,098. including grants of \$ 0. Private Pay Adult Day Health Care including grants of \$ 0. Revenue \$ 91,274. Expenses \$ 32,216. Nutrition Education including grants of \$ 0. Expenses \$ 18,924. Revenue \$ 0.

Name of the organization Council on Aging of West Florida Inc	Employer identification number 59-1373939
Outreach	
Expenses \$ 3,235. including grants of \$ 0. Revenue \$	0.
Recreation	
Expenses \$ 68,217. including grants of \$ 0. Revenue \$	0.
Transportation	
Expenses \$ 56,074. including grants of \$ 0. Revenue \$	0.
Adult Daycare/Adult Day Healthcare/Facilty-Based Respite	
Expenses \$ 317,775. including grants of \$ 0. Revenue	\$ 95,405.
Case Aide	
Expenses \$ 44,307. including grants of \$ 0. Revenue \$	15,185.
Screening and Assessment	
Expenses \$ 86,776. including grants of \$ 0. Revenue \$	0.
Caregiver Support Group	
Expenses \$ 44,684. including grants of \$ 0. Revenue \$	0.
Vendor-Companionship	
Expenses \$ 271,555. including grants of \$ 0. Revenue	\$ 0.
Screening	
Expenses \$ 14,900. including grants of \$ 0. Revenue \$	0.
Vandan Emangangu Alant Dagnanga	

Name of the organization Council on Aging of West Florida Inc	Employer identification number 59-1373939
Expenses \$ 16,768. including grants of \$ 0. Revenue \$	0.
Vendor-Escort	
Expenses \$ 5,673. including grants of \$ 0. Revenue \$	0.
Vendor-Frozen Home Delivered Meals	
Expenses \$ 6,293. including grants of \$ 0. Revenue \$	0.
Vendor-Homemaker	
Expenses \$ 269,918. including grants of \$ 0. Revenue	\$ 0.
Vendor-In-Home Respite	
Expenses \$ 388,615. including grants of \$ 0. Revenue	\$ 0.
Vendor-Personal Care	
Expenses \$ 119,272. including grants of \$ 0. Revenue	\$ 0.
Vendor-Specialized Medical Equipment	
Expenses \$ 146,862. including grants of \$ 0. Revenue	\$ 0.
Foster Grandparents	
Expenses \$ 424,715. including grants of \$ 0. Revenue	\$ 0.
Retired Senior Volunteers	
Expenses \$ 89,052. including grants of \$ 0. Revenue \$	0.
Material Aide	
Expenses \$ 35,026. including grants of \$ 0. Revenue \$ \frac{132212}{01-23-12} Sched	0 • dule O (Form 990 or 990-EZ) (2011)

Employer identification number 59-1373939

In-Home Respite Consumer Directed

Expenses \$ 8,418. including grants of \$ 0. Revenue \$ 0.

Form 990, Part VI, Section B, line 11: When completed by the CPA firm, the 990 will be e-mailed to all board members. In addition, the agency's Audit Committee will receive an in-depth review and present the governing Board of Directors with a summary overview of the CPA report on the 990.

Form 990, Part VI, Section B, Line 12c: All new and returning board members sign a conflict of interest form indicating that they have read and understand the agency's conflict of interest policy. The policy is also reviewed with all staff and is stated in the agency's General Personnel Policies and Procedures manual.

Form 990, Part VI, Section B, Line 15: The agency periodically conducts salary and compensation reviews for its various positions within the agency, including CEO, by contacting similar agencies within the state and by reviewing state and federal data on similar positions. Copies of these reviews are available for review in the agency's personnel department. Any raise for the CEO is determined by the agency's Executive Committee based on job performance and the result of these surveys.

Form 990, Part VI, Section C, Line 18: Items are available in PDF format on the agency's website at www.coawfla.org for public review.

Form 990, Part VI, Section C, Line 19: Items are available in PDF format on the agency's website at www.coawfla.org for public review.

Council on Aging of West Florid	la Inc	59-1373939
Form 990, Part XI, line 5, Changes in Net Ass	sets:	
Net unrealized losses on investments:		-7,930.
The Organization's audit committee assumes re	sponsibility	for oversight
of the audit. This process has not changed fr	com previous	years.

SCHEDULE R (Form 990)

Department of the Treasury Internal Revenue Service

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990.

► See separate instructions.

2011
Open to Public Inspection

Name of the organization

Council on Aging of West Florida Inc

Employer identification number 59-1373939

	(b)	(c)	(d)	(d) (e			(f)	
Name, address, and EIN of disregarded entity	Primary activity	Legal domicile (state of foreign country)			End-of-year assets		ontrolling ntity	g
			?					
Part II Identification of Related Tax-Exempt Organizations during the tax year.)	ations (Complete if the organizatio	n answered "Yes" to Form 990), Part IV, line 34 b	ecause it had one	or more re	elated tax-exer	npt	
Part II Identification of Related Tax-Exempt Organizations during the tax year.) (a) Name, address, and EIN of related organization	ations (Complete if the organization) (b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section	Direct	elated tax-exer (f) t controlling entity	Section 5	g) 512(b)(13) rolled tity?
organizations during the tax year.) (a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or	(d) Exempt Code	(e) Public charity	Direct	(f) t controlling entity	Section 5	rolled
organizations during the tax year.) (a) Name, address, and EIN of related organization Council on Aging Foundation of West Florida,	(b) Primary activity Encourage, solicit,	(c) Legal domicile (state or	(d) Exempt Code	(e) Public charity status (if section	Direct Council	(f) t controlling entity on Aging	Section 5	rolled tity?
organizations during the tax year.) (a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or	(d) Exempt Code	(e) Public charity status (if section	Direct Council	(f) t controlling entity	Section 5	rolled tity?
organizations during the tax year.) (a) Name, address, and EIN of related organization Council on Aging Foundation of West Florida, Inc 59-2864564, 875 Royce Street,	(b) Primary activity Encourage, solicit, promote, receive and	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section	Direct Council	(f) t controlling entity on Aging	Section 5	rolled tity?
organizations during the tax year.) (a) Name, address, and EIN of related organization Council on Aging Foundation of West Florida, Inc 59-2864564, 875 Royce Street,	(b) Primary activity Encourage, solicit, promote, receive and	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section	Direct Council	(f) t controlling entity on Aging	Section 5	rolled tity?

Part III	Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related
rai t III	organizations treated as a partnership during the tax year.)

organizations treated as a pai	thership during the ta	A year.									
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(1	n)	(i)	(j)	(k)
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign	Direct controlling entity	Predominant income (related, unrelated, excluded from tax under	Share of total income	Share of end-of-year assets	Dispropate alloc		Code V-UBI amount in box 20 of Schedule	partne	r?
		country)		sections 512-514)			Yes	No	K-1 (Form 1065)	Yes N	lo
Part IV Identification of Related Organizations treated as a col				mplete if the organizat	ion answered "Ye	s" to Form 990, Pa	art IV, I	ine 34	because it had or	ne or i	nore related

(b)	(c)	(d)	(e)	(f)	(g)	(h)
Primary activity	Legal domicile (state or foreign country)	Direct controlling entity	Type of entity (C corp, S corp, or trust)	Share of total income	Share of end-of-year assets	Percentage ownership
-						
-						
-						
	(b) Primary activity	Primary activity Legal domicile (state or foreign	Primary activity Legal domicile (state or foreign Direct controlling entity	Primary activity Legal domicile (state or foreign for in the foreign	Primary activity Legal domicile (state or foreign principle) Legal domicile (state or foreign principle)	Primary activity Legal domicile (state or foreign foreign foreign for domicile) Legal domicile (state or foreign for first) Eagli domicile (state or foreign

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.)

Not	ote. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.					Yes	No
1	During the tax year, did the organization engage in any of the following transactions with one of	or more r	elated organizations listed	in Parts II-IV?			
а	a Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity				1a		Х
	b Gift, grant, or capital contribution to related organization(s)				1b		Х
С	Gift, grant, or capital contribution from related organization(s)			4	1c		Х
	d Loans or loan guarantees to or for related organization(s)				1d		X
	Loans or loan guarantees by related organization(s)				1e		X
f	f Sale of assets to related organization(s)				1f		Х
	g Purchase of assets from related organization(s)				1g		X
	h Exchange of assets with related organization(s)				1h		X
i	Lease of facilities, equipment, or other assets to related organization(s)				1i		Х
i	Lease of facilities, equipment, or other assets from related organization(s)				1j		Х
k	Reformance of services or membership or fundraising solicitations for related organization(s)				1k		Х
1	Performance of services or membership or fundraising solicitations by related organization(s)				11		Х
	m Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)				1m		Х
	n Sharing of paid employees with related organization(s)				1n		Х
o	Reimbursement paid to related organization(s) for expenses				10		Х
	Reimbursement paid by related organization(s) for expenses				1p		Х
a	Other transfer of cash or property to related organization(s)				1q		Х
	Other transfer of cash or property from related organization(s)				1r		Х
		•					
	(a) (b) Name of other organization Transac		(c) Amount involved	(d) Method of determining			
	type (amount involved			
1)							
-,							
2)							
,							
3)							
4)							
-,							
5)							
-,							
6)							
٧,							

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c)	(d) Predominant income (related, unrelated, excluded from tax under section 512-514)	(e)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocation	r- Code V-UBI amount in box 20 s? of Schedule K-1	General of managing partner?	(k) Percentage ownership
	-									
	-									
	-									

Schedule R	(Form 990) 2011	Council	on	Aging	of	West	Florida	Inc	59-1373939	Page 5
Part VII	(Form 990) 2011 Supplemental Info	rmation								•
	Complete this part to pro	ovide additional inf	ormat	tion for resp	onses	to auestic	ons on Schedule	R (see instru	ctions).	
	, pan 10 ph					420110		,		
			-4							

Form **8868** (Rev. January 2012)

Department of the Treasury Internal Revenue Service

Application for Extension of Time To File an Exempt Organization Return

File a separate application for each return.

OMB No. 1545-1709

 \mathbf{X} If you are filing for an Automatic 3-Month Extension, complete only Part I and check this box • If you are filing for an Additional (Not Automatic) 3-Month Extension, complete only Part II (on page 2 of this form). Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868. Electronic filing (e-file). You can electronically file Form 8868 if you need a 3-month automatic extension of time to file (6 months for a corporation required to file Form 990-T), or an additional (not automatic) 3-month extension of time. You can electronically file Form 8868 to request an extension of time to file any of the forms listed in Part I or Part II with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, which must be sent to the IRS in paper format (see instructions), For more details on the electronic filing of this form, visit www.irs.gov/efile and click on e-file for Charities & Nonprofits. Automatic 3-Month Extension of Time. Only submit original (no copies needed). A corporation required to file Form 990-T and requesting an automatic 6-month extension - check this box and complete Part I only All other corporations (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns. Employer identification number (EIN) or Name of exempt organization or other filer, see instructions. Type or print Council on Aging of West Florida Inc 59-1373939 File by the Number, street, and room or suite no. If a P.O. box, see instructions. Social security number (SSN) due date for filina vour PO Box 17066 return. See instructions City, town or post office, state, and ZIP code. For a foreign address, see instructions. Pensacola, FL 32522 Enter the Return code for the return that this application is for (file a separate application for each return) **Application** Return **Application** Return Is For Code Is For Code Form 990 01 Form 990-T (corporation) 07 Form 990-BL Form 1041-A Form 990-EZ .01 Form 4720 09 Form 990-PF 04 Form 5227 10 Form 990-T (sec. 401(a) or 408(a) trust) 05 Form 6069 11 Form 990-T (trust other than above) Form 8870 12 Laura Garrett The books are in the care of ▶ 875 Royce Street - Pensacola, FL 32503 Telephone No. \blacktriangleright (850) 43 $\overline{2-1475}$ FAX No. If the organization does not have an office or place of business in the United States, check this box If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) . If this is for the whole group, check this . If it is for part of the group, check this box \rightarrow and attach a list with the names and EINs of all members the extension is for. I request an automatic 3-month (6 months for a corporation required to file Form 990-T) extension of time until August 15, 2012 , to file the exempt organization return for the organization named above. The extension is for the organization's return for: ► X calendar year 2011 or tax vear beginning If the tax year entered in line 1 is for less than 12 months, check reason: Initial return ☐ Change in accounting period If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions. За If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit. 3b Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions. Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

For Privacy Act and Paperwork Reduction Act Notice, see Instructions.

Form 8879-EO

IRS e-file Signature Authorization for an Exempt Organization

al year beginning	, 2011, and ending

Department of the Treasury Internal Revenue Service

▶ Do not send to the IRS. Keep for your records.

➤ See instructions.

Employer identification number

OMB No. 1545-1878

Council on Aging of West Florida Inc

For calendar year 2011, or fisca

59-1373939

Name and title of officer

John B Clark

Name of exempt organization

Executive Director

Part I Type of Return and Return Information (Whole Dollars Only)

Check the box for the return for which you are using this Form 8879-EO and enter the applicable amount, if any, from the return. If you check the box on line 1a. 2a. 3a. 4a. or 5a. below, and the amount on that line for the return being filed with this form was blank, then leave line 1b. 2b. 3b. 4b. or 5b. whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. Do not complete more than 1 line in Part I.

1a	Form 990 check here b X b Total revenue, if any (Form 990, Part VIII, column (A), line 12)	1b	5272478
2a	Form 990-EZ check here b Total revenue, if any (Form 990-EZ, line 9)	2b	
За	Form 1120-POL check here b Total tax (Form 1120-POL, line 22)	3b	
4a	Form 990-PF check here b Tax based on investment income (Form 990-PF, Part VI, line 5)	4b	
5а	Form 8868 check here b Balance Due (Form 8868, Part I, line 3c or Part II, line 8c)	5b	

Part II **Declaration and Signature Authorization of Officer**

Under penalties of periury, I declare that I am an officer of the above organization and that I have examined a copy of the organization's 2011 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the organization's federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the organization's electronic return and, if applicable, the organization's consent to electronic funds withdrawal.

Officer's PIN: check one box only

X authorize Saltmarsh, Cleaveland, & Gund	to enter my PIN	85017
ERO firm name		nter five numbers, b lo not enter all zeros
as my signature on the organization's tax year 2011 electronically filed return. If I have indicated within is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also a enter my PIN on the return's disclosure consent screen.		
As an officer of the organization, I will enter my PIN as my signature on the organization's tax year 201 indicated within this return that a copy of the return is being filed with a state agency(ies) regulating ch program, I will enter my PIN on the return's disclosure consent screen.	,	
Officer's signature ▶ Date ▶		
Part III Certification and Authentication		
Part III Certification and Authentication		

ERO's EFIN/PIN. Enter your six-digit electronic filing identification number (EFIN) followed by your five-digit self-selected PIN.

59075900900 do not enter all zeros

I certify that the above numeric entry is my PIN, which is my signature on the 2011 electronically filed return for the organization indicated above. I confirm that I am submitting this return in accordance with the requirements of Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns.

Date \triangleright 05/30/12 ERO's signature

> **ERO Must Retain This Form - See Instructions** Do Not Submit This Form To the IRS Unless Requested To Do So